CITIZENS ADVISORY REVIEW COMMITTEE

P.O. Box 1968 Grand Island, NE 68802-1968 Phone: (308) 385-5444, ext. 111 Fax: (308) 385-5486

AGENDA

Thursday, December 3, 2020 Noon Community Meeting Room Grand Island City Hall

1.	. Call to Order	Mike Schuster
2.	. Roll Call	aNae Edwards
3.	. Approval of September 3, 2020 Minutes	Mike Schuster
4.	. Grand Island Area Economic Development Annual Report	Dave Taylor
5.	Review of GI Area Economic Development Corp. Funding Application	Dave Taylor
6.	Adjournment	Mike Schuster

OFFICIAL PROCEEDINGS

CITY OF GRAND ISLAND, NEBRASKA

MINUTES OF CITIZENS ADVISORY REVIEW COMMITTEE September 3, 2020

Pursuant to due call and notice thereof, a Regular Meeting of the Citizens Advisory Review Committee (CARC) of Grand Island, Nebraska was in the Community Meeting Room at City Hall, 100 East 1st Street on September 3, 2020. Notice of the meeting was given in *The Grand Island Independent* on August 26, 2020.

Chairman Mike Schuster called the meeting to order at 12:00 p.m. The following board members were present: Mike Schuster, Mike Kneale, Matthew Armstrong, David Koubek, and Jason Morledge. Tom O'Neill and Gail Yenny were absent. City Officials present were City Clerk Pro Tem Norma Hernandez and Finance Director Pat Brown.

APPROVAL OF MINUTES. Motion by Matthew Armstrong, second by Jason Morledge to approve the minutes of the June 4, 2020 meeting. Upon roll call vote, all voted aye. Motion adopted.

GRAND ISLAND AREA ECONOMIC DEVELOPMENT UPDATE. Executive Director Dave Taylor gave the 3rd Quarter GIAEDC Report. Mr. Taylor stated these times had been interesting due to COVID. Currently \$5,994,100 had been invested in LB840 funds. There were 1, 065 jobs created with annual wages of \$33,565,896 at an average wage from 2015-2019 of \$18.81 per hour.

Current LB840 Balance as of March 9, 2020 was \$1,564,172. The following LB840 projects were active:

- Hendrix Genetics 43 new jobs \$0
- GIX Logistics 12 new jobs \$193,334
- Zabuni Specialty Coffee Auction 10 new jobs \$51,666
- Amur Equipment Finance 15 new jobs \$145,000
- Dramco Tool Company 7 new jobs \$95,714
- 2020 EDC Operational \$87,500

Ending LB840 balance was \$990,957.

Mr. Taylor stated Premium Plant Services had pulled out of Grand Island but no funds had been paid out.

Mr. Taylor stated there were several active business recruitment projects in the pipeline. An update was given on the Emergency Relief Programs. He stated COVID had hit a lot of local businesses really hard. EDC partnered with the City of Grand Island with the Community Development Block Grant Funds. The EDC offered a 50% match on loan funds that were

approved. There were 27 small businesses that had applied for these funds with 18 being approved.

Mentioned was the Platte Valley Industrial Park — East which was a new business and technology park development. Three new businesses from Grand Island were looking at lots. Location for these businesses was important. Mr. Taylor stated they were also working on recruiting efforts through electronic means such as Facebook.

Mentioned was Platte Valley Industrial Park – West and the drainage improvement district along Gold Core Drive. They were working with the City, Hall County, Natural Resources District and the EDC.

Reviewed was LB424 - Nebraska Municipal Land Bank Act which passed in August of this year. This allowed government entities to revitalize areas that were vacant, abandoned, and run down. LB1107 - ImagiNE Nebraska Act was the State incentive put in place to replace the Nebraska Advantage Act.

Motion by Mike Schuster, second by Jason Morledge to approve the EDC 3rd Quarter Update. Upon roll call vote, all voted aye.

The next meeting will be held on December 3, 2020 at noon.

ADJOURNMENT: 12:23 p.m.

Norma Hernandez City Clerk Pro Tem























City Council for approval Partnership with NBDC, University of Nebraska--City Administrator & Finance Director Application review: -EDC staff & BOD -CRC Chairman Kearney -resume of management -Financial statements, including pro forma & projected sales Citizens Review -Business Plan Committee Site Visit LB840 Process Initial screen by GIAEDC staff to identify if the business & job creation Application forwarded to EDC Board Trustees Invitation to complete LB840 application qualifies



Eligible Business Activities:

- . The manufacturer of articles of commerce
- . The conduct of research and development
- The processing, storage, transport, or sale of goods or commodities which are sold or traded in interstate commerce
- The sale of services in interstate commerce
- Headquarter facilities relating to eligible activities as listed in this section
- . Telecommunication activities
- 7. End destination tourism-related activities

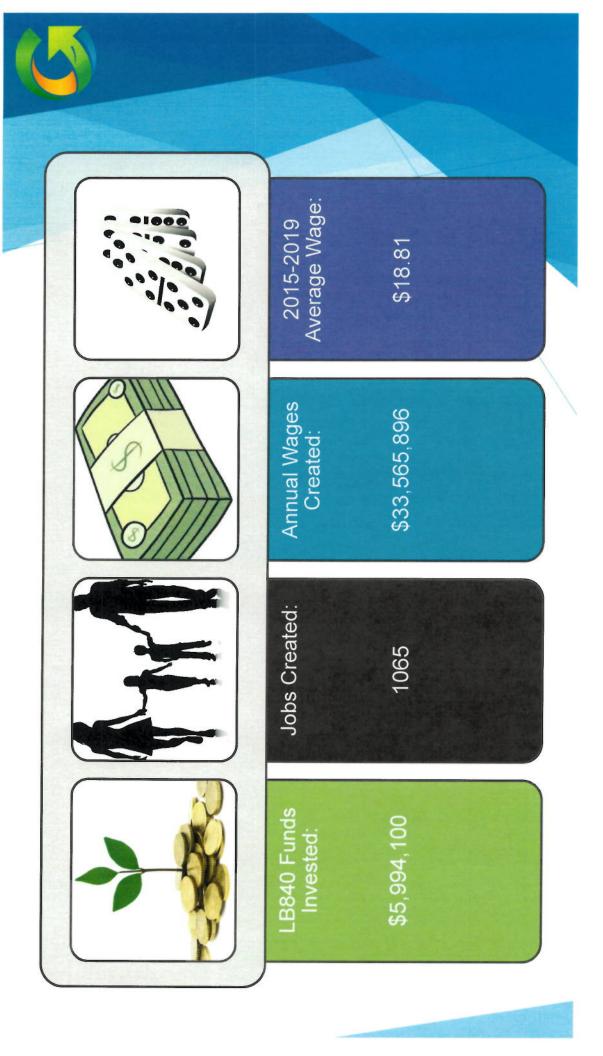
LB840 Projects

Active:

- Hendrix Genetics
- ▶ 43 new jobs
- GIX Logistics
- ▶ 12 new jobs
- Zabuni Specialty Coffee Auction
- ▶ 10 new jobs
- Amur Equipment Finance
- ▶ 15 new jobs
- Dramco Tool Company
- ► 7 new jobs

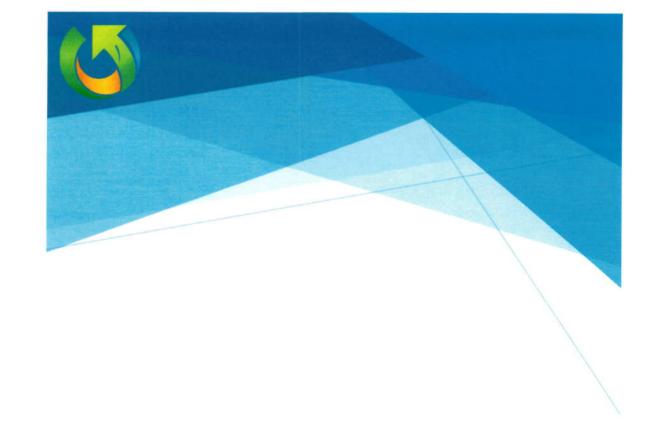






LB840 Balance as of 11/20/2020	\$1,302,313
Hendrix Genetics	(0\$)
Amur Equipment Finance	(\$56,000)
Zabuni Specialty Coffee	(\$51,666)
GIX Logistics	(\$193,334)
Dramco Tool	(\$95,714)
City Admin Fee	(\$67,500)
Ending LB840 Balance	\$838,099





GunDawg

Spider

Double E

2020 Project Pipeline

Business Recruitment Projects:

▶ 7-Sigma

AMC BEAR

Beethoven

2-model

Ebby

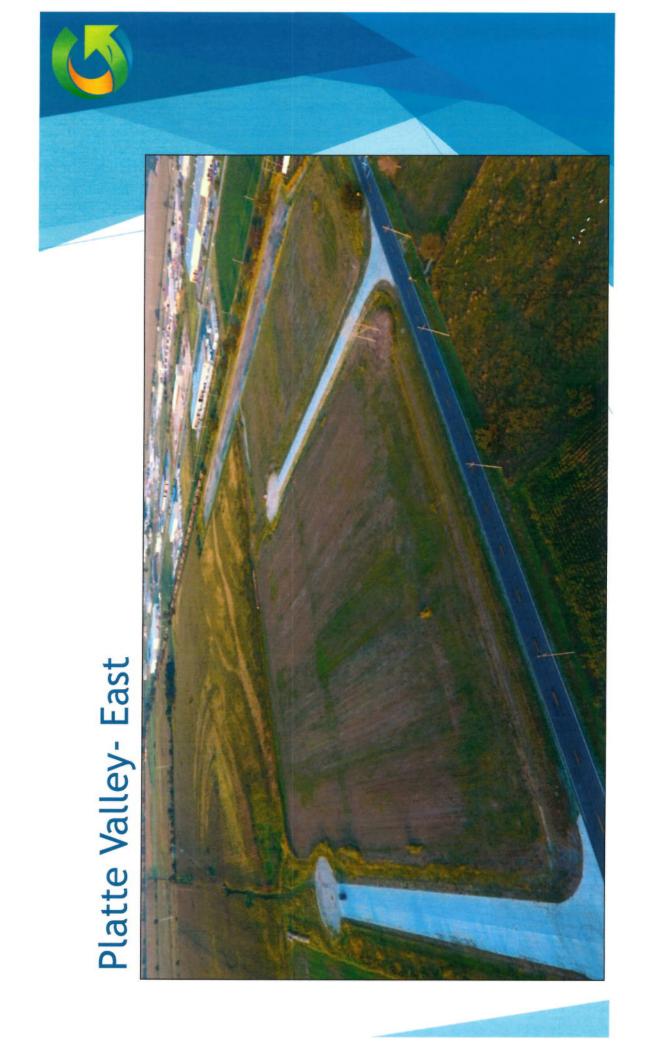
Expo

Owl Peony

Encore

Coral

SlipKnot



Platte Valley Industrial Park- West

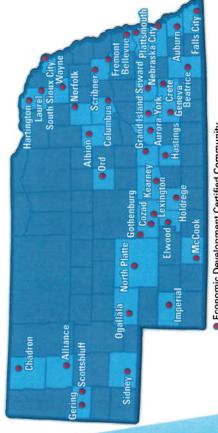
Drainage Improvement District





Grand Island recertification approved





Economic Development Certified Community





Business:

- Supply Chain
- Demand for products & services has changed
- Businesses & Employees are continually adjusting & adapting
- Work & Life balances have never been more important
- PPP loans are lifelines to some businesses

Community:

- Consumer trends have shifted
- Major support to buy local
- Online shopping still a threat
- CARES funding has positively impacted businesses
- Diversified grant funding





One Application, Two Opportunities

The City of Grand Island, Grand Island Area Economic Development, and Central Nebraska Growth Foundation are here to support Grand Island.

	Revolving Loan Fund	pun:
LOCATION	Grand Isl	Grand Island City Limits
SPECIFICATIONS	No Specifica Low-to-Moder	No Specifications; must benefit Low-to-Moderate income employee
	City RLF	Growth Foundation/EDC RLF
FUNDING	Applicant is eligible for \$3,000 FTE (max of 5)	Applicant is eligible for \$1500 FTE (max of 5)
FORGIVENESS	50% forgiveness aft	50% forgiveness after 12 months; 0% interest
USEAGE	Must be used fo	Must be used for employee retention, operational expenses, etc.



Great People.
Better Opportunities.

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BUSINESSES APPLIED & GRANTED

- Special Events
- Restaurant/Entertaining
- Retail
- Cosmetology
- Dental Offices





Housing:

Housing in Grand Island

- ► LB1021
- LB866
- LB424
- ► Thank you, Senator Dan Quick
- ► Partnership between EDC & CRA

Rural Workforce Housing Fund

- GIAEDC will apply on behalf of the City of Grand Island
- Revolving Loan Fund, specifically to increase and improve housing
- ▶ 1:1 Cash Match

Insurance/retirement: \$5,700 Employment taxes: \$15,000 Conference fees: \$3,000 Staff salaries: \$112,000 Administration \$135,700 Telecommunications: \$5,000 Insurance: \$4,000 Janitorial: \$1,600 Utilities: \$0 Rent: \$18,000 Occupancy \$28,600 Equipment/repairs: \$3,000 Supplies/software: \$4,820 **EDC Operating Budget Office** Office \$7,820 Website Maintenance: \$10,500 Community Marketing \$177,880 Community Support: \$50,000 Professional Fees: \$17,500 Prospect Development: \$78,200 Video: \$18,180 Travel: \$3,500

Thank You

For your dedication to Grand Island.



□ Other

Grand Island Area Economic Development Corporation LB-840 Application

The Grand Island Area Economic Development Corporation's mission is to facilitate the creation of jobs and economic opportunities for the regional trade area.

Part I. GENERAL INFORMATION

AI	IGC	ICA	NT	IDENT	TEIC	TION
H		# G . M	1W #		# F # # . F	

Company Name: Grand Island Area Economic Development Corporation					
Mailing Address: 123 North Locust Street, Suite 201B					
City: Grand Island State: NE Zip Code: 68802					
Phone: 308-381-7500					
Applicant Website: grandisland.org					
Business Classification (select all that apply): □New Business □Expansion of Existing Business □Spec Building □Other					

□ Proprietor

MAIN CONTACT INFORMATION

□ Corporation

Name: Dave Taylor Connection to Business: President

Mailing Address: 123 North Locust Street, Suite 201B

□Partnership

City: Grand Island State: NE Zip Code: 68802

Email Address: dtaylor@grandisland.org Phone Number: 308-381-7500

FUNDING REQUESTED:

The Grand Island Area Economic Development Corporation is requesting Three Hundred Fifty Thousand and no/100 (\$350,000), as authorized by State Statute 13-315 and 18-2710 (LB840). Funding will be used for community inbound and outbound marketing and business recruitment initiatives.

Company Name: Grand Island Area Economic Development Corporation

Date Application Submitted: November 23, 2020

PART III. SIGNATURES

I hereby represent, this application and supporting information is accurate, and may be relied upon by representatives of the Grand Island Area Economic Development Corporations and the City of Grand Island.

I further represent that there is no legal action underway or being contemplated that would impact the capacity of this company to effectively proceed with this project.

Dated this 23rd day of November, 2020.

Rv.	Danksk				
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ts:	President				

Date Application Submitted: November 23, 2020

PART IV. APPROVAL OF AREA AGENCIES

Reviewed by the Grand Island Area Economic Development Elected Trustees

	Date of review:	
	Comments:	
	Approved □	Disapproved □
	Signature of Chairman:	
Revie	wed by the Citizen's Review	Committee
	Date of Review:	
	Comments:	
	Approved □	Disapproved □
	Signature of Chairman:	
Referr	red to the Grand Island City	Council
	Date of Review:	
	Comments:	
	Approved □	Disapproved □
	Signature of Mayor:	Maura Barra Ottal
		Mayor Roger Steel

Company Name: Grand Island Area Economic Development Corporation